

# Nordic Nigeria Connect

*Innovating for Change*

Date: 22-23rd of May 2019





Location: Radisson Blu, Victoria Island, Lagos, Nigeria

Let's digitalise    the event using hashtag  
**#NordicNigeriaConnect**

## PROGRAMME

### Day 1: Making Innovation Happen

During the past decades, the Nordic countries have developed a world-class innovation scene, creating a vast amount of attention from world leaders, entrepreneurs, investors and talents. By innovation we mean knowledge that is turned into new value in the form of products, services or new organizations in both private and public sector. That means everything from industrial robots, education tools, transport solutions and energy efficiency to leadership and business models. With a total population of less than 30 million, the track record of the four countries is impressive.

-  Norway is the home to one of the world's largest funds - The Government Pension Fund Global (Oil Fund) - with stakes in more than 9 000 companies worldwide, including the likes of Apple, Microsoft and Samsung. Norway is also innovating technology for oceans industries with Equinor in the lead.
-  Sweden to innovations such as Bluetooth, Skype and Spotify and its capital Stockholm is currently producing the highest number of so-called 'unicorns' (or billion-dollar tech companies) per capita after Silicon Valley.
-  Finland has given birth to the world's best (and free) education system, fostering innovation then and now
-  Denmark with innovations in the food, agriculture and processing sector lead by companies like Arla Foods/Dano.

Nigeria is gradually emerging as a hotbed of innovations cutting across the financial services, agriculture, hospitality and entertainment. The efforts to diversify the Nigerian economy, job creation, rural and inclusive development will require innovative solutions. The power of collaboration and co-creation is key.

**09.00-09.30** Registration and Coffee

**09.30-10.20** High-level event opening – welcome speeches

- Dr. Isa Ali Ibrahim, Representative of H.E. Prof. Yemi Osinbanjo, Vice President of the Federal Republic of Nigeria, and Director General, National Information Technology Development Agency (NITDA)
- H.E. Mr. Adeyemi Dipeolu, Ambassador and Senior Special Adviser to the President on Economic Matters
- H.E. Mr. Jens-Petter Kjemperud, Ambassador of Norway to Nigeria
- H.E. Dr. Jyrki Pulkkinen, Ambassador of Finland to Nigeria
- H.E. Mr. Staffan Tillander, Chargé d'Affaires, Embassy of Sweden in Nigeria
- H.E. Mr. Poul Jacob Erikstrup, Minister Counsellor, Consulate General of Denmark, Lagos

**10.30-11.30** Key Note Presentations: Sharing the Nordic Innovation Experience

The secret of the Nordics – What are the pillars for a world-class innovation scene?

Moderator: Mr. Olu Raheem, Trade Commissioner West Africa, Business Finland

- Nokia Nigeria – Digital transformation a foundation for innovation in all sectors – Mr. Richard Edet, Managing Director
- Ericsson Nigeria – Evolving to a 5G economy as a thrust for further Innovation? – Mr. Sean Cryan, Country Manager
- Scania West Africa – A vibrant urban transportation system needed as bedrock – Mr. Fredrik Morsing, Managing Director
- Equinor Nigeria – Innovative technologies supporting growth in Oil & Gas Sector – Mr. Heine Melkevik, Managing Director

**11.30-11.45** Networking coffee and tea break

### 11.45-13.15 Making Innovation Happen in Nigeria

**How does an innovator go from conceptualization, to creating a bankable project, to scaling-up in Nigeria?**

Discussion on necessary criteria to creating an enabling environment (policies, financing and IP issues) for a digital transformation using innovative entrepreneurship as key driver of its innovation ecosystem

*Presentations by Nordic Companies followed by Panel Discussion and Q&A Session*

**Moderators:** Ms. **Anthonia Adenaya Huard**, *Regional Director North & West Africa, Business Sweden*

Mr. **Chukwuemeka Fred Agbata**, *Co-founder, GoDo Nigeria and Tech Journalist at Channels TV and the Punch*

**Panel Participants:**

- Mr. **Lanre Osibona**, *Senior Special Advisor to the President on Technology, Federal Republic of Nigeria*
- Mr. **Samuel Ojonimi Eneaya**, *Director Technology Innovation and Commercialization (TIC), National Office for Technology Acquisition and Promotion of Nigeria (NOTAP)*
- Ms. **Anna Ekeledo**, *Executive Director, AfriLabs – The Largest Network of African Technology Hubs*
- Mr. **Kingsley Ify**, *Co-founder and CEO, Springboard – Afro-Nordic Business Platform*
- Mr. **Manpan Wungak**, *CEO, Itzinya Nigeria – Swedish Entrepreneurship Development Company*
- Mr. **Ifie Sekibo**, *Managing Director/CEO, Heritage Bank - Runs the Youth Innovative Entrepreneurship Program (YIEDP) backed by the Central Bank of Nigeria (CBN)*

### 13.15-14.30 Nordic-themed Networking Lunch

### 14.30-16.00 Innovation and Learning in Nigeria

**Towards Economic and Societal Development**

Discussion on how to achieve a sustainable and competitive economy with a more skilled and motivated labor pool via innovation and continuous learning from early childhood education to vocational schools and universities, and finally to working life and lifetime learning? How to manage individual learning processes in the workplace through technology, social innovations and intercultural understanding?

*Presentations by Nordic Companies followed by Panel Discussion and Q&A Session*

**Moderator:** Mr. **Olu Raheem**, *Trade Commissioner West Africa, Business Finland*

**Panel Participants:**

- Mr. **Heramb Kulkarni**, *Head of Strategy and ICT Development, Council for Creative Education (CCE) Finland*
- Mr. **Egbert Schram**, *Group CEO, Hofstede Insights*
- Mr. **Janne Lauanne**, *CEO, WeBuust*
- Mr. **John Owuor**, *Director, SPIDER Center - Swedish Program for ICT in Developing Regions*

### 16.00-17.30 Innovation and Transportation in Nigeria

**Sustainable mobility in urban development – solutions for Nigeria’s rapid urbanization**

Discussion on urban development with a holistic view in (Transport, Waste Management, environmentally friendly solutions, connectivity, smart traffic plans, dynamic solutions for easier and safer mobility while contributing to economic growth)

*Presentations by Nordic Companies followed by Panel Discussion and Q&A Session*

**Moderator:** Ms. **Anthonia Adenaya Huard**, *Regional Director North & West Africa, Business Sweden*

**Panel Participants:**

- Dr. **Boboye Oyeyemi**, *Corps Marshal, Federal Road Safety Corps (FRSC)*
- Engr. **Abiodun Dabiri**, *CEO/MD, Lagos Metropolitan Area Transport Authority (LAMATA)*
- Mr. **Olawale Musa**, *General Manager, Lagos State Traffic Management Authority (LASTMA)*
- Mr. **Fredrik Morsing**, *Managing Director, Scania West Africa*
- Mr. **Laolu Mabawonku**, *CEO, Misol M&E Limited (Representative of Sensys Gatso Group in Nigeria)*
- Mr. **Arto Tiitinen**, *CEO, Tramigo*
- Mr. **Razaq Jadgeal**, *Founding Partner of Arctic Shipping AS, Arctic Securities*

### 18.30 Reception and Fashion Show

**Nordic-Nigerian Fashion Revolution – the sustainable future of textiles**

- Finnish-Nigerian fashion show, design by Ms. **Marita Huurinainen**
- Oriflame Cosmetics – Beauty By Sweden, Mr. **Isidore Ogunjiofor**, *Managing Director*

### All day Parallel B2B meetings in room Lekki

Colour-coded name tags based on industry segmentation is available at the registration desk to facilitate B2B matchmaking

- For more information on the represented Nordic companies, please refer to the catalogue

**Day 2: Energy Efficiency & Access to Financing Solutions (all sectors)**

Nigeria aims to transform from being a petroleum-products-import dependent country into one that is fully self-sufficient in local refining and a net exporter of petroleum products. Nigerian National Petroleum Corporation (NNPC) is currently supporting several projects driven by private capital in Upstream, Refining, Gas, Power and Renewable Energy. The country wants to generate 30% of its electricity via renewable sources by 2020.

The Nordics are some of the leading countries that have achieved over 80% renewable energy sources, harnessed the power of oil & gas energy and reached a high level of energy efficiency. The efforts to diversify the Nigerian energy sector will require innovative solutions. All these key investments in the energy sector and other relevant sectors need to be supported by viable financing solutions. The power of collaboration and co-creation is key.

**09.00-09.30 Registration and Coffee****09.30-10.00 Key Note Presentation: Harnessing the Power of Oil and Gas**

- **Equinor Nigeria- North Sea Experience and cost reduction achievements relevant for launching new projects in Nigeria**  
- Mr. Heine Melkevik, Managing Director

**10.00-11.15 Sharing the Nordic Experience in Oil and Gas****Capacity and capabilities to implement new projects**

Nigeria is working on economic diversification however oil and gas still remains a key revenue generator and needs to be digitalized and industrialized. For this to be realized, critical innovative projects are relevant with adapted capacity

*Panel Discussion followed by Q&A Session*

Moderator: **Mr. Gulbrand Wangen**, Director Africa, Norwegian Energy Partners (NORWEP)

*Presentations by Nordic companies:*

- **Mr. Yusuff Wale**, Business Development Manager, Wärtsila, Marine and Power Services Nigeria
- **Mr. Hany Abd-ElAzim**, Country Manager Director, ABB Nigeria
- **Mr. Raphael Kiandiko**, Country Manager, Atlas Copco Nigeria
- **Mr. Sam-Ben Ohen**, Business Development Manager, TechnipFMC Nigeria
- **Mr. Bertrand Huet**, Country Manager, NOV Oil and Gas Services Nigeria
- **Mr. Woji Weli**, General Manager, BW Offshore
- **Mr. Maxime Cerramon**, Africa Operation Director, Deep Ocean
- **Mr. Onyekachi Howard Omeni**, Head of Section, DNV Maritime Oil and Gas Nigeria, DNV GL Nigeria
- **Mr. Utomi Ebodaghe**, Operational Manager Nigeria, Aker Solution
- **Mr. Robert Kretschmer**, CEO, Kabelmetal Nigeria Plc, a Nexans affiliate, Nexans

**11.15-11.45 Networking coffee and tea break****11.45-13.00 Stimulating an oil and gas-based industrialization in Nigeria**

**Industrialization as key to an efficient sector with higher yields and resilience to external shocks**

*Panel Discussion followed by Q&A Session*

Moderator: **Mr. Gulbrand Wangen**, Director Africa, Norwegian Energy Partners (NORWEP)

*Panel Participants*

- **Engr. Abayomi Bamidele**, STA to ES& General Manager & Special Projects, Nigerian Content Development & Monitoring Board (NCDMB)
- **Mr. Jide Jadesimi**, Executive Director Business Development, Lagos Deep Offshore Logistics Base (LADOL Free Zone)
- **Mr. Heine Melkevik**, Managing Director, Equinor Nigeria
- **Mr. Hany Abd-ElAzim**, Country Manager, ABB Nigeria
- **Mr. Raphael Kiandiko**, Country Manager, Atlas Copco Nigeria
- **Mr. Mario Lagunes**, Country Manager, TechnipFMC Nigeria

**13.00-14.30 Nordic-themed Networking Lunch**



**14:30-15.00 Key Note Presentations: Renewable Energy supporting harmonized development and innovation**  
Increasing the access to electricity as a necessity for development especially in rural area

- **Rural Electrification Agency** – *Status, opportunities and the way forward in rural electrification focusing on off-grid solutions* - Mrs. Ngozi Chimdi-Ejiogu, Assistant Director
- **ABB Nigeria** - *Sharing the experience on creating off-grid renewable energy sources* – Mr. Hany Abdel-Azim, Country Manager Director

**15.00-16.00 Renewable energy as a response to rural development in Nigeria**

How to reach the goal of 30% renewable energy by 2020 and areas of collaboration with Nordic companies  
Presentations by Nordic Companies followed by Panel Discussion and Q&A Session

Moderator: **Dr. Wiebe Boer**, CEO, All On

Panel Participants

- **Mr. Shantanu Dutta**, Head of Global Sales, Solar Village
- **Mr. Robinson Emoh**, Executive Director/ CEO, Sweborg Ltd
- **Ms. Nickie Johnson**, Business Development & Partner, Stella Futura
- **Mrs. Ngozi Chimdi-Ejiogu**, Assistant Director, Rural Electrification Agency
- **Mr. Femi Adeyemo**, Chief Executive Officer, Arnergy
- **Mr. Emmanuel Dangana**, Vice Chairman, Kusamotu & Kusamotu Law firm
- **Mr. Chuks Umezulora**, Co-Founder & COO, Auxano Solar Nigeria
- **Mr. Bolade Soremekun**, CEO, Rubitec Africa (Rubitec Solar)

**16.00-16.15 Key Note Presentation: Access to financing solutions in all sectors**

- **Nigerian Investment Promotion Commission** – Ms. Yewande Sadiku, Executive Secretary/CEO

**16.15-17.30 Access to financing solutions in all sectors – what Nordic instruments are available for Nigeria?**

The financial tools and supports offered by respective agencies of the Nordic countries for collaborations and businesses  
Presentations by Nordic Companies followed by Panel Discussion and Q&A Session

Moderator: **Mr. Taofik Adegbite.**, Honorary Consul General of Norway and CEO, Marine Platforms

Panel Participants

- Norwegian Export Credit Guarantee Agency or Eksport Credit Norway (tbc)
- **Ms. Anthonia Adenaya Huard**, Regional Director Business Sweden North & West Africa, Representing the Swedish Export Credit Agency, SEK, the Swedish Export Credit Corporation, EKN & the Development Finance Institution, Swedfund
- **Mr. Oliver Andrews**, Executive Director & Chief Investment Officer, African Finance Corporation
- **Ms. Mojisola Bakare**, General Manager Corporate Banking, Sterling Bank
- **Mr. Ilias Salem**, Director, Arctic Securities
- **Mr. Joakim Hedenstedt**, COO and Co-founder, AION Sigma

**18.30 Nordic-Nigerian Sounds - creative nations, music and innovation**

- Swedish artists [Sabina Ddumba](#) and [Kim Cesarion](#) in collaboration with Nigerian artists for a concert connecting creativity (*Enjoy and listen through the Spotify link!*)
- Tribute Lifestyle, Nigerian products with a Swedish heritage

**All day Parallel B2B meetings in room Lekki**

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**For any inquiries, please contact:**

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